

**Door County Tourism Zone Commission  
Units Available, Occupancy ADR Summary by Municipality - Comparative**

Checks to be issued for September 2023 reports  
**Room Tax Collection Annual 2023 Summary by Municipality - Comparative**

|   | Jan-22<br>Adj 1/31/23 | Jan-23<br>Adj 7/31/23 | Feb-22<br>Adj 1/31/23 | Feb-23<br>Adj 7/31/23 | Mar-22<br>Adj 1/31/23 | Mar-23<br>Adj 7/31/23 | Apr-22<br>Adj 1/31/23 | Apr-23<br>Adj 7/31/23 | May-22<br>Adj 1/31/23 | May-23<br>Adj 7/31/23 | Jun-22<br>Adj 1/31/23 | Jun-23<br>Adj 7/31/23 | Jul-22<br>Adj 1/31/23 | Jul-23              | Aug-22<br>Adj 1/31/23 | Aug-23              | Sep-22<br>Adj 1/31/23 | Sep-23              | 2022<br>YTD Total   | 2023 Lates<br>YTD | 2023<br>YTD Total   | YTD Variance     | %            |       |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|---------------------|-----------------------|---------------------|-----------------------|---------------------|---------------------|-------------------|---------------------|------------------|--------------|-------|
| Baileys Harbor                              | \$ 8,381              | \$ 7,813              | \$ 10,773             | \$ 7,565              | \$ 10,125             | \$ 8,859              | \$ 10,161             | \$ 9,930              | \$ 53,891             | \$ 53,477             | \$ 124,972            | \$ 121,875            | \$ 194,471            | \$ 176,040          | \$ 183,787            | \$ 185,981          | \$ 131,169            | \$ 131,689          | \$ 727,732          | \$ 59,082         | \$ 762,311          | \$ 34,579        | 4.75%        |       |
| Brussels                                    | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                | \$ -                  | \$ -                | \$ -                  | \$ -                | \$ -                | \$ -              | \$ -                | \$ -             | \$ -         | 0.00% |
| Clay Banks                                  | \$ 251                | \$ 444                | \$ 95                 | \$ 369                | \$ -                  | \$ 464                | \$ -                  | \$ 381                | \$ 790                | \$ 2,300              | \$ 3,760              | \$ 5,677              | \$ 7,502              | \$ 10,069           | \$ 5,773              | \$ 8,814            | \$ 3,183              | \$ 5,129            | \$ 21,354           | \$ 1,222          | \$ 34,870           | \$ 13,515        | 0.00%        |       |
| Egg Harbor-Town                             | \$ 14,144             | \$ 13,274             | \$ 20,304             | \$ 16,485             | \$ 22,777             | \$ 17,369             | \$ 20,250             | \$ 16,570             | \$ 55,666             | \$ 56,923             | \$ 144,602            | \$ 141,436            | \$ 217,243            | \$ 227,820          | \$ 196,157            | \$ 84,088           | \$ 131,361            | \$ 138,426          | \$ 822,504          | \$ 134,348        | \$ 846,738          | \$ 24,234        | 2.95%        |       |
| Egg Harbor - Village                        | \$ 14,162             | \$ 16,029             | \$ 14,486             | \$ 15,232             | \$ 15,082             | \$ 16,545             | \$ 17,315             | \$ 17,311             | \$ 51,642             | \$ 44,698             | \$ 113,712            | \$ 114,736            | \$ 190,064            | \$ 196,865          | \$ 159,854            | \$ 168,730          | \$ 128,997            | \$ 121,045          | \$ 705,313          | \$ 20,002         | \$ 731,194          | \$ 25,881        | 3.67%        |       |
| Ephraim                                     | \$ 8,956              | \$ 9,105              | \$ 12,195             | \$ 10,340             | \$ 9,256              | \$ 8,257              | \$ 11,768             | \$ 9,030              | \$ 66,588             | \$ 64,324             | \$ 185,432            | \$ 184,369            | \$ 294,259            | \$ 280,104          | \$ 264,308            | \$ 275,010          | \$ 196,416            | \$ 184,182          | \$ 1,049,176        | \$ 21,106         | \$ 1,045,827        | \$ (3,349)       | -0.32%       |       |
| Forestville-Town                            | \$ -                  | \$ -                  | \$ 146                | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ 212                | \$ 50                 | \$ 324                | \$ -                  | \$ 741                | \$ 572              | \$ 494                | \$ -                | \$ 354                | \$ 206              | \$ 2,271            | \$ 872            | \$ 1,700            | \$ (571)         | -25.14%      |       |
| Forestville-Village                         | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                | \$ -                  | \$ -                | \$ -                  | \$ -                | \$ -                | \$ -              | \$ -                | \$ -             | \$ -         | 0.00% |
| Gardner                                     | \$ 1,874              | \$ 2,594              | \$ 3,730              | \$ 2,733              | \$ 2,384              | \$ 1,636              | \$ 2,053              | \$ 1,977              | \$ 7,255              | \$ 8,365              | \$ 17,837             | \$ 17,646             | \$ 29,937             | \$ 29,576           | \$ 24,853             | \$ 26,797           | \$ 16,039             | \$ 13,695           | \$ 105,962          | \$ 4,619          | \$ 109,639          | \$ 3,677         | 3.47%        |       |
| Gibraltar                                   | \$ 20,766             | \$ 20,292             | \$ 25,219             | \$ 20,866             | \$ 17,479             | \$ 13,397             | \$ 24,489             | \$ 23,015             | \$ 86,748             | \$ 82,195             | \$ 204,907            | \$ 199,082            | \$ 312,958            | \$ 296,458          | \$ 283,379            | \$ 260,423          | \$ 220,407            | \$ 199,392          | \$ 1,196,353        | \$ 63,895         | \$ 1,179,015        | \$ (17,338)      | -1.45%       |       |
| Jacksonport                                 | \$ 3,515              | \$ 2,288              | \$ 3,579              | \$ 2,778              | \$ 3,201              | \$ 1,541              | \$ 3,156              | \$ 1,805              | \$ 12,904             | \$ 10,786             | \$ 34,692             | \$ 34,903             | \$ 68,899             | \$ 51,340           | \$ 59,070             | \$ 51,023           | \$ 35,270             | \$ 32,236           | \$ 224,286          | \$ 31,292         | \$ 219,991          | \$ (4,295)       | -1.91%       |       |
| Liberty Grove                               | \$ 7,760              | \$ 6,777              | \$ 6,977              | \$ 6,994              | \$ 8,020              | \$ 8,026              | \$ 8,839              | \$ 8,656              | \$ 39,010             | \$ 41,804             | \$ 117,400            | \$ 118,040            | \$ 201,384            | \$ 210,030          | \$ 184,925            | \$ 181,468          | \$ 116,747            | \$ 106,220          | \$ 691,062          | \$ 33,155         | \$ 721,169          | \$ 30,107        | 4.36%        |       |
| Nasewaupsee                                 | \$ 8,163              | \$ 7,678              | \$ 13,942             | \$ 10,278             | \$ 7,774              | \$ 9,031              | \$ 7,528              | \$ 9,131              | \$ 24,698             | \$ 23,091             | \$ 47,999             | \$ 47,552             | \$ 78,752             | \$ 59,772           | \$ 69,630             | \$ 50,803           | \$ 40,247             | \$ 26,520           | \$ 298,733          | \$ 29,452         | \$ 273,308          | \$ (25,425)      | -8.51%       |       |
| Sevastopol                                  | \$ 17,174             | \$ 16,106             | \$ 16,739             | \$ 14,796             | \$ 18,757             | \$ 15,530             | \$ 21,759             | \$ 17,922             | \$ 42,043             | \$ 40,427             | \$ 91,361             | \$ 87,011             | \$ 147,316            | \$ 141,520          | \$ 131,424            | \$ 119,672          | \$ 87,788             | \$ 85,080           | \$ 574,360          | \$ 17,185         | \$ 555,249          | \$ (19,111)      | -3.33%       |       |
| Sister Bay                                  | \$ 29,976             | \$ 34,251             | \$ 29,764             | \$ 32,437             | \$ 30,784             | \$ 30,980             | \$ 31,815             | \$ 37,398             | \$ 95,779             | \$ 109,347            | \$ 213,755            | \$ 235,928            | \$ 336,581            | \$ 365,860          | \$ 304,644            | \$ 327,501          | \$ 225,899            | \$ 246,985          | \$ 1,298,997        | \$ 30,995         | \$ 1,451,681        | \$ 152,684       | 11.75%       |       |
| Sturgeon Bay-City                           | \$ 41,506             | \$ 35,915             | \$ 57,234             | \$ 47,428             | \$ 53,047             | \$ 45,826             | \$ 46,981             | \$ 38,968             | \$ 90,433             | \$ 84,728             | \$ 159,425            | \$ 147,126            | \$ 344,053            | \$ 229,921          | \$ 222,369            | \$ 204,561          | \$ 182,371            | \$ 159,509          | \$ 1,197,420        | \$ 35,349         | \$ 1,029,331        | \$ (168,089)     | -14.04%      |       |
| Sturgeon Bay-Town                           | \$ 2,118              | \$ 790                | \$ 1,532              | \$ 818                | \$ 1,877              | \$ 1,621              | \$ 2,222              | \$ 2,459              | \$ 6,189              | \$ 6,123              | \$ 15,992             | \$ 13,201             | \$ 24,987             | \$ 26,628           | \$ 22,384             | \$ 20,470           | \$ 13,084             | \$ 11,851           | \$ 90,385           | \$ 6,359          | \$ 90,321           | \$ (64)          | -0.07%       |       |
| Union                                       | \$ 601                | \$ 279                | \$ 279                | \$ 43                 | \$ 62                 | \$ 107                | \$ 250                | \$ 290                | \$ 1,835              | \$ 1,075              | \$ 6,638              | \$ 5,215              | \$ 9,152              | \$ 5,536            | \$ 8,211              | \$ 6,421            | \$ 5,226              | \$ 4,134            | \$ 32,254           | \$ 4,628          | \$ 27,726           | \$ (4,528)       | -14.04%      |       |
| Washington Island                           | \$ 1,024              | \$ 983                | \$ 958                | \$ 879                | \$ 1,059              | \$ 798                | \$ 1,324              | \$ 1,408              | \$ 8,154              | \$ 8,283              | \$ 31,055             | \$ 25,684             | \$ 48,744             | \$ 39,040           | \$ 47,501             | \$ 38,128           | \$ 25,934             | \$ 22,397           | \$ 165,753          | \$ 18,292         | \$ 155,893          | \$ (9,860)       | -5.95%       |       |
| <b>TOTALS</b>                               | <b>\$ 180,371</b>     | <b>\$ 174,618</b>     | <b>\$ 217,950</b>     | <b>\$ 190,043</b>     | <b>\$ 201,684</b>     | <b>\$ 179,986</b>     | <b>\$ 209,911</b>     | <b>\$ 196,251</b>     | <b>\$ 643,838</b>     | <b>\$ 637,995</b>     | <b>\$ 1,513,864</b>   | <b>\$ 1,499,479</b>   | <b>\$ 2,507,043</b>   | <b>\$ 2,347,152</b> | <b>\$ 2,168,763</b>   | <b>\$ 2,009,890</b> | <b>\$ 1,560,490</b>   | <b>\$ 1,488,697</b> | <b>\$ 9,203,915</b> | <b>\$ 511,851</b> | <b>\$ 9,235,962</b> | <b>\$ 32,048</b> | <b>0.35%</b> |       |
| 30% MUNI                                    | \$ 54,111             | \$ 52,385             | \$ 65,385             | \$ 57,013             | \$ 60,505             | \$ 53,996             | \$ 62,973             | \$ 58,875             | \$ 193,151            | \$ 191,398            | \$ 454,159            | \$ 449,844            | \$ 752,113            | \$ 704,146          | \$ 650,629            | \$ 602,967          | \$ 468,147            | \$ 446,609          | \$ -                | \$ -              | \$ -                | \$ -             | \$ -         | \$ -  |
| 66% // 70% DDC                              | \$ 126,259            | \$ 122,233            | \$ 152,565            | \$ 133,030            | \$ 141,179            | \$ 125,990            | \$ 146,938            | \$ 137,376            | \$ 450,687            | \$ 446,596            | \$ 1,059,705          | \$ 1,049,635          | \$ 1,754,930          | \$ 1,643,007        | \$ 1,518,134          | \$ 1,406,923        | \$ 1,092,343          | \$ 1,042,088        | \$ -                | \$ -              | \$ -                | \$ -             | \$ -         | \$ -  |
|   | \$ 180,371            | \$ 174,618            | \$ 217,950            | \$ 190,043            | \$ 201,684            | \$ 179,986            | \$ 209,911            | \$ 196,251            | \$ 643,838            | \$ 637,995            | \$ 1,513,864          | \$ 1,499,479          | \$ 2,507,043          | \$ 2,347,152        | \$ 2,168,763          | \$ 2,009,890        | \$ 1,560,490          | \$ 1,488,697        | \$ 9,203,915        | \$ 511,851        | \$ 9,235,962        | \$ 32,048        | 0.35%        |       |
| Available                                   | 87420                 | 88428                 | 79397                 | 78842                 | 87495                 | 87527                 | 86589                 | 86692                 | 123537                | 127042                | 136,273               | 140545                | 145389                | 130100              | 144505                | 128453              | 140967                | 126736              | 1031572             | 994365            | 994365              |                  |              |       |
| Rented                                      | 17511                 | 15243                 | 21270                 | 17875                 | 21175                 | 19053                 | 20047                 | 19003                 | 48385                 | 47120                 | 84,412                | 81035                 | 117356                | 102522              | 108339                | 91681               | 87950                 | 77797               | 526445              | 471329            | 471329              |                  |              |       |
| %   | 20.03%                | 17.24%                | 26.79%                | 22.67%                | 24.20%                | 21.77%                | 23.15%                | 21.92%                | 39.17%                | 37.09%                | 61.94%                | 57.66%                | 80.72%                | 78.80%              | 74.97%                | 62.39%              | 61.39%                | 51.03%              | 51.03%              | 51.03%            | 51.03%              |                  |              |       |
| Average                                     | \$ 134                | \$ 147                | \$ 133                | \$ 137                | \$ 124                | \$ 124                | \$ 136                | \$ 134                | \$ 169                | \$ 173                | \$ 226                | \$ 238                | \$ 270                | \$ 270              | \$ 254                | \$ 254              | \$ 224                | \$ 224              | \$ 222              | \$ 236            | \$ 236              |                  |              |       |
| Total Revenues                              | \$2,341,063           | \$2,239,454           | \$2,822,329           | \$2,455,774           | \$2,622,318           | \$2,359,488           | \$2,716,335           | \$2,571,169           | \$8,181,238           | \$8,165,104           | \$19,077,645          | \$19,477,900          | \$31,691,023          | \$29,649,683        | \$27,470,571          | \$25,396,723        | \$19,723,033          | \$18,834,439        | \$116,645,556       | \$111,149,735     | \$116,645,556       | \$4,495,821      | 3.86%        |       |
| <b>Adjustments for comparative purposes</b> |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                     |                       |                     |                       |                     |                     |                   |                     |                  |              |       |
| Late Collections                            |                       | 24                    |                       | 45                    |                       | 231                   |                       | 1,143                 |                       | 8,621                 |                       | 73,351                |                       | 217,261             |                       | 211,173             |                       |                     |                     |                   |                     |                  |              |       |
| Total                                       | \$ 180,371            | \$ 174,642            | \$ 217,950            | \$ 190,089            | \$ 201,684            | \$ 180,217            | \$ 209,911            | \$ 197,394            | \$ 643,838            | \$ 646,616            | \$ 1,513,864.41       | \$ 1,572,830          | \$ 2,507,043          | \$ 2,564,413        | \$ 2,168,763          | \$ 2,221,063        | \$ 1,560,490          | \$ 1,488,697        | \$ 9,203,915        | \$ 511,851        | \$ 9,235,961        | \$ 32,048        | 0.35%        |       |
| Increase(Decrease)                          |                       | -3.2%                 |                       | -12.8%                |                       | -10.6%                |                       | -6.0%                 |                       | 0.4%                  |                       | 3.9%                  |                       | 2.3%                |                       | 2.4%                |                       | -4.6%               |                     |                   |                     |                  |              |       |
| <b>10/31/2023</b>                           |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                     |                       |                     |                       |                     |                     |                   |                     |                  |              |       |

Report does not include prior year revenues collected in 2023, and current year lates are included in the green total comparative section.

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