

**Door County Tourism Zone Commission**  
**Units Available, Occupancy ADR Summary by Municipality - Comparative**

Checks to be issued for December 2022 reports  
**Room Tax Collection Annual 2022 Summary by Municipality - Comparative**

|   | Jan-21<br>Adj 1/31/22 | Jan-22<br>Adj 1/31/23 | Feb-21<br>Adj 1/31/22 | Feb-22<br>Adj 1/31/23 | Mar-21<br>Adj 1/31/22 | Mar-22<br>Adj 1/31/23 | Apr-21<br>Adj 1/31/22 | Apr-22<br>Adj 1/31/23 | May-21<br>Adj 1/31/22 | May-22<br>Adj 1/31/23 | Jun-21<br>Adj 1/31/22 | Jun-22<br>Adj 1/31/23 |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Baileys Harbor                              | \$ 6,146              | \$ 8,381              | \$ 6,432              | \$ 10,773             | \$ 8,734              | \$ 10,125             | \$ 10,001             | \$ 10,161             | \$ 37,948             | \$ 53,891             | \$ 87,999             | \$ 124,972            |
| Brussels                                    | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  |
| Clay Banks                                  | \$ 23                 | \$ 251                | \$ 128                | \$ 95                 | \$ 120                | \$ -                  | \$ -                  | \$ -                  | \$ 527                | \$ 790                | \$ 2,045              | \$ 3,760              |
| Egg Harbor-Town                             | \$ 9,897              | \$ 14,144             | \$ 12,767             | \$ 20,304             | \$ 15,389             | \$ 22,777             | \$ 15,774             | \$ 20,250             | \$ 39,076             | \$ 55,666             | \$ 93,363             | \$ 144,602            |
| Egg Harbor - Village                        | \$ 7,889              | \$ 14,162             | \$ 8,638              | \$ 14,486             | \$ 12,358             | \$ 15,082             | \$ 14,588             | \$ 17,315             | \$ 37,987             | \$ 51,642             | \$ 78,478             | \$ 113,712            |
| Ephraim                                     | \$ 7,935              | \$ 8,956              | \$ 8,506              | \$ 12,195             | \$ 10,584             | \$ 9,256              | \$ 11,748             | \$ 11,768             | \$ 48,375             | \$ 66,588             | \$ 118,444            | \$ 185,432            |
| Forestville-Town                            | \$ -                  | \$ -                  | \$ 12                 | \$ 146                | \$ -                  | \$ -                  | \$ 166                | \$ -                  | \$ 269                | \$ 212                | \$ 227                | \$ 324                |
| Forestville-Village                         | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  |
| Gardner                                     | \$ 1,114              | \$ 1,874              | \$ 1,843              | \$ 3,730              | \$ 1,654              | \$ 2,384              | \$ 1,762              | \$ 2,053              | \$ 5,239              | \$ 7,255              | \$ 8,554              | \$ 17,837             |
| Gibraltar                                   | \$ 15,665             | \$ 20,766             | \$ 14,038             | \$ 25,219             | \$ 14,232             | \$ 17,479             | \$ 21,654             | \$ 24,489             | \$ 63,629             | \$ 86,748             | \$ 140,603            | \$ 204,907            |
| Jacksonport                                 | \$ 2,203              | \$ 3,515              | \$ 2,290              | \$ 3,579              | \$ 2,719              | \$ 3,201              | \$ 2,705              | \$ 3,156              | \$ 10,850             | \$ 12,904             | \$ 28,606             | \$ 34,692             |
| Liberty Grove                               | \$ 4,837              | \$ 7,760              | \$ 4,059              | \$ 6,977              | \$ 6,821              | \$ 8,020              | \$ 8,422              | \$ 8,839              | \$ 30,768             | \$ 39,010             | \$ 75,842             | \$ 117,400            |
| Nasewaupee                                  | \$ 3,802              | \$ 8,163              | \$ 7,617              | \$ 13,942             | \$ 5,735              | \$ 7,774              | \$ 6,253              | \$ 7,528              | \$ 15,647             | \$ 24,698             | \$ 29,452             | \$ 47,999             |
| Sevastopol                                  | \$ 9,290              | \$ 17,174             | \$ 9,547              | \$ 16,739             | \$ 13,230             | \$ 18,757             | \$ 16,479             | \$ 21,759             | \$ 30,343             | \$ 42,043             | \$ 66,227             | \$ 91,361             |
| Sister Bay                                  | \$ 14,634             | \$ 29,976             | \$ 13,656             | \$ 29,764             | \$ 18,780             | \$ 30,784             | \$ 22,335             | \$ 31,815             | \$ 56,082             | \$ 95,779             | \$ 134,052            | \$ 213,755            |
| Sturgeon Bay-City                           | \$ 21,742             | \$ 41,506             | \$ 32,734             | \$ 57,234             | \$ 31,157             | \$ 53,047             | \$ 32,826             | \$ 46,981             | \$ 61,681             | \$ 90,433             | \$ 109,595            | \$ 159,425            |
| Sturgeon Bay-Town                           | \$ 1,550              | \$ 2,118              | \$ 844                | \$ 1,532              | \$ 1,690              | \$ 1,877              | \$ 2,034              | \$ 2,222              | \$ 5,375              | \$ 6,189              | \$ 9,860              | \$ 15,992             |
| Union                                       | \$ 101                | \$ 601                | \$ 306                | \$ 279                | \$ 404                | \$ 62                 | \$ 504                | \$ 250                | \$ 953                | \$ 1,835              | \$ 4,073              | \$ 6,638              |
| Washington Island                           | \$ 454                | \$ 1,024              | \$ 628                | \$ 958                | \$ 972                | \$ 1,059              | \$ 1,393              | \$ 1,324              | \$ 6,951              | \$ 8,154              | \$ 21,495             | \$ 31,055             |
| <b>TOTALS</b>                               | <b>\$ 107,280</b>     | <b>\$ 180,371</b>     | <b>\$ 124,046</b>     | <b>\$ 217,950</b>     | <b>\$ 144,580</b>     | <b>\$ 201,684</b>     | <b>\$ 168,645</b>     | <b>\$ 209,911</b>     | <b>\$ 451,699</b>     | <b>\$ 643,838</b>     | <b>\$ 1,008,913</b>   | <b>\$ 1,513,864</b>   |
| 30% MUNI                                    | \$ 32,184             | \$ 54,111             | \$ 37,214             | \$ 65,385             | \$ 43,374             | \$ 60,505             | \$ 50,594             | \$ 62,973             | \$ 135,510            | \$ 193,151            | \$ 302,674            | \$ 454,159            |
| 4% DCTZC                                    | \$ 4,291              | \$ -                  | \$ 4,962              | \$ -                  | \$ 5,783              | \$ -                  | \$ 6,746              | \$ -                  | \$ 18,068             | \$ -                  | \$ 40,357             | \$ -                  |
| 66% // 70% DDC                              | \$ 70,805             | \$ 126,259            | \$ 81,870             | \$ 152,565            | \$ 95,423             | \$ 141,179            | \$ 111,306            | \$ 146,938            | \$ 298,121            | \$ 450,687            | \$ 665,883            | \$ 1,059,705          |
|   | <b>\$ 107,280</b>     | <b>\$ 180,371</b>     | <b>\$ 124,046</b>     | <b>\$ 217,950</b>     | <b>\$ 144,580</b>     | <b>\$ 201,684</b>     | <b>\$ 168,645</b>     | <b>\$ 209,911</b>     | <b>\$ 451,699</b>     | <b>\$ 643,838</b>     | <b>\$ 1,008,913</b>   | <b>\$ 1,513,864</b>   |
| Available                                   | 80043                 | 87420                 | 73498                 | 79397                 | 80217                 | 87495                 | 81536                 | 86589                 | 124615                | 123537                | 136512                | 136273                |
| Rented                                      | 15038                 | 17511                 | 18995                 | 21270                 | 21358                 | 21175                 | 24055                 | 20047                 | 52335                 | 48385                 | 90847                 | 84412                 |
| %   | 18.79%                | 20.03%                | 25.84%                | 26.79%                | 26.63%                | 24.20%                | 29.50%                | 23.15%                | 42.00%                | 39.17%                | 66.55%                | 61.94%                |
| Average                                     | \$ 133                | \$ 134                | \$ 123                | \$ 133                | \$ 126                | \$ 124                | \$ 130                | \$ 136                | \$ 158                | \$ 169                | \$ 203                | \$ 226                |
| Total Revenues                              | \$1,999,294           | \$2,341,063           | \$2,328,376           | \$2,822,329           | \$2,681,487           | \$2,622,318           | \$3,115,736           | \$2,716,335           | \$8,265,108           | \$8,181,238           | \$18,450,466          | \$19,077,645          |
| <b>Adjustments for comparative purposes</b> |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |
| Late Collections                            |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |
| Total                                       | \$ 107,280            | \$ 180,371            | \$ 124,046            | \$ 217,950            | \$ 144,580            | \$ 201,684            | \$ 168,645            | \$ 209,911            | \$ 451,699            | \$ 643,838            | \$ 1,008,913          | \$ 1,513,864          |
| Increase(Decrease)                          |                       | 68.1%                 |                       | 75.7%                 |                       | 39.5%                 |                       | 24.5%                 |                       | 42.5%                 |                       | 50.0%                 |
| 1/31/2023                                   |                       | 0                     |                       | (0)                   |                       |                       |                       | (0)                   |                       |                       |                       |                       |

Report does not include prior year revenues collected in 2022, and current year lates are included in the green total comparative section.

**Door County Tourism Zone Commission**  
**Units Available, Occupancy ADR Summary by Municipality - Comparative**

|                            | Jul-21<br>Adj 1/31/22 | Jul-22<br>Adj 1/31/23 | Aug-21<br>Adj 1/31/22 | Aug-22<br>Adj 1/31/23 | Sep-21<br>Adj 1/31/22 | Sep-22<br>Adj 1/31/23 | Oct-21<br>Adj 1/31/22 | Oct-22<br>Adj 1/31/23 | Nov-21<br>Adj 1/31/22 | Nov-22<br>Adj 1/31/23 | Dec-21<br>Adj 1/31/22 | Dec-22<br>Adj 1/31/23 | 2021<br>YTD Total   | 2022 Lates<br>YTD | 2022<br>YTD Total    |
|----------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|---------------------|-------------------|----------------------|
| Baileys Harbor             | \$ 125,152            | \$ 194,471            | \$ 124,070            | \$ 183,787            | \$ 87,694             | \$ 131,169            | \$ 76,478             | \$ 112,217            | \$ 9,863              | \$ 16,407             | \$ 8,212              | \$ 6,773.23           | \$ 588,729          | \$ -              | \$ 863,128           |
| Brussels                   | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                | \$ -              | \$ -                 |
| Clay Banks                 | \$ 3,551              | \$ 7,502              | \$ 2,770              | \$ 5,773              | \$ 1,159              | \$ 3,183              | \$ 614                | \$ 2,268              | \$ 276                | \$ 1,042              | \$ 97                 | \$ 461                | \$ 11,310           | \$ -              | \$ 25,125            |
| Egg Harbor-Town            | \$ 140,849            | \$ 217,243            | \$ 128,966            | \$ 196,157            | \$ 85,367             | \$ 131,361            | \$ 82,452             | \$ 118,237            | \$ 19,803             | \$ 22,336             | \$ 14,783             | \$ 17,513             | \$ 658,486          | \$ -              | \$ 980,590           |
| Egg Harbor - Village       | \$ 113,729            | \$ 190,064            | \$ 109,820            | \$ 159,854            | \$ 79,960             | \$ 128,997            | \$ 83,165             | \$ 122,239            | \$ 15,086             | \$ 18,220             | \$ 8,108              | \$ 11,331             | \$ 569,806          | \$ -              | \$ 857,102           |
| Ephraim                    | \$ 179,920            | \$ 294,259            | \$ 176,923            | \$ 264,308            | \$ 128,861            | \$ 196,416            | \$ 120,515            | \$ 176,068            | \$ 12,770             | \$ 17,175             | \$ 8,104              | \$ 12,754             | \$ 832,685          | \$ -              | \$ 1,255,173         |
| Forestville-Town           | \$ 631                | \$ 741                | \$ 514                | \$ 494                | \$ 347                | \$ 354                | \$ 282                | \$ 169                | \$ -                  | \$ 113                | \$ -                  | \$ 78                 | \$ 2,448            | \$ -              | \$ 2,631             |
| Forestville-Village        | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                  | \$ -                | \$ -              | \$ -                 |
| Gardner                    | \$ 14,080             | \$ 29,937             | \$ 13,977             | \$ 24,853             | \$ 9,293              | \$ 16,039             | \$ 8,331              | \$ 11,701             | \$ 1,108              | \$ 2,570              | \$ 866                | \$ 2,388              | \$ 67,821           | \$ -              | \$ 122,622           |
| Gibraltar                  | \$ 204,181            | \$ 312,958            | \$ 197,405            | \$ 283,379            | \$ 143,952            | \$ 220,407            | \$ 141,102            | \$ 204,930            | \$ 25,507             | \$ 32,256             | \$ 16,962             | \$ 24,412             | \$ 998,930          | \$ -              | \$ 1,457,951         |
| Jacksonport                | \$ 40,132             | \$ 68,899             | \$ 38,805             | \$ 59,070             | \$ 20,240             | \$ 35,270             | \$ 18,124             | \$ 28,728             | \$ 3,535              | \$ 4,950              | \$ 1,858              | \$ 2,193              | \$ 172,067          | \$ -              | \$ 260,157           |
| Liberty Grove              | \$ 129,804            | \$ 201,384            | \$ 121,364            | \$ 184,925            | \$ 78,464             | \$ 116,747            | \$ 71,032             | \$ 108,374            | \$ 10,708             | \$ 12,683             | \$ 6,671              | \$ 7,792              | \$ 548,792          | \$ -              | \$ 819,911           |
| Nasewaupsee                | \$ 36,269             | \$ 78,752             | \$ 39,702             | \$ 69,630             | \$ 25,682             | \$ 40,247             | \$ 23,123             | \$ 31,524             | \$ 5,335              | \$ 9,591              | \$ 3,898              | \$ 6,562              | \$ 202,515          | \$ -              | \$ 346,409           |
| Sevastopol                 | \$ 98,559             | \$ 147,316            | \$ 90,879             | \$ 131,424            | \$ 58,632             | \$ 87,788             | \$ 56,815             | \$ 80,805             | \$ 14,370             | \$ 21,656             | \$ 10,916             | \$ 11,516             | \$ 475,287          | \$ -              | \$ 688,337           |
| Sister Bay                 | \$ 201,695            | \$ 336,581            | \$ 188,591            | \$ 304,644            | \$ 143,026            | \$ 225,899            | \$ 137,421            | \$ 217,038            | \$ 34,381             | \$ 49,221             | \$ 21,024             | \$ 32,296             | \$ 985,677          | \$ -              | \$ 1,597,552         |
| Sturgeon Bay-City          | \$ 173,548            | \$ 344,053            | \$ 155,201            | \$ 222,369            | \$ 123,992            | \$ 182,371            | \$ 120,921            | \$ 167,173            | \$ 36,683             | \$ 46,523             | \$ 27,391             | \$ 35,605             | \$ 927,471          | \$ -              | \$ 1,446,720         |
| Sturgeon Bay-Town          | \$ 14,166             | \$ 24,987             | \$ 14,219             | \$ 22,384             | \$ 8,633              | \$ 13,084             | \$ 7,193              | \$ 11,176             | \$ 2,300              | \$ 2,499              | \$ 1,208              | \$ 1,805              | \$ 69,072           | \$ -              | \$ 105,865           |
| Union                      | \$ 4,378              | \$ 9,152              | \$ 4,190              | \$ 8,211              | \$ 3,245              | \$ 5,226              | \$ 2,153              | \$ 3,069              | \$ 948                | \$ 863                | \$ 1,032              | \$ 325                | \$ 22,287           | \$ -              | \$ 36,512            |
| Washington Island          | \$ 34,079             | \$ 48,744             | \$ 34,492             | \$ 47,501             | \$ 17,933             | \$ 25,934             | \$ 12,296             | \$ 17,418             | \$ 1,940              | \$ 3,865              | \$ 764                | \$ 1,121              | \$ 133,397          | \$ -              | \$ 188,156           |
| <b>TOTALS</b>              | <b>\$ 1,514,720</b>   | <b>\$ 2,507,043</b>   | <b>\$ 1,441,890</b>   | <b>\$ 2,168,763</b>   | <b>\$ 1,016,478</b>   | <b>\$ 1,560,490</b>   | <b>\$ 962,015</b>     | <b>\$ 1,413,132</b>   | <b>\$ 194,613</b>     | <b>\$ 261,970</b>     | <b>\$ 131,893</b>     | <b>\$ 174,924</b>     | <b>\$ 7,266,777</b> | <b>\$ -</b>       | <b>\$ 11,053,941</b> |
| 30% MUNI                   | \$ 454,416            | \$ 752,113            | \$ 432,567            | \$ 650,629            | \$ 304,943            | \$ 468,147            | \$ 288,605            | \$ 423,940            | \$ 58,384             | \$ 78,591             | \$ 39,568             | \$ 52,477             |                     |                   |                      |
| 4% DCTZC                   | \$ 60,589             | \$ -                  | \$ 57,676             | \$ -                  | \$ 40,659             | \$ -                  | \$ 38,481             | \$ -                  | \$ 7,785              | \$ -                  | \$ 5,276              | \$ -                  |                     |                   |                      |
| 66% // 70% DDC             | \$ 999,715            | \$ 1,754,930          | \$ 951,647            | \$ 1,518,134          | \$ 670,875            | \$ 1,092,343          | \$ 634,930            | \$ 989,193            | \$ 128,445            | \$ 183,379            | \$ 87,049             | \$ 122,447            |                     |                   |                      |
|                            | <b>\$ 1,514,720</b>   | <b>\$ 2,507,043</b>   | <b>\$ 1,441,890</b>   | <b>\$ 2,168,763</b>   | <b>\$ 1,016,478</b>   | <b>\$ 1,560,490</b>   | <b>\$ 962,015</b>     | <b>\$ 1,413,132</b>   | <b>\$ 194,613</b>     | <b>\$ 261,970</b>     | <b>\$ 131,893</b>     | <b>\$ 174,924</b>     |                     |                   |                      |
| Available                  | 147215                | 145389                | 142172                | 144505                | 136735                | 140967                | 133360                | 138573                | 87910                 | 89129                 | 81839                 | 81325                 | 1305652             |                   | 1340599              |
| Rented                     | 119103                | 117356                | 113072                | 108339                | 92113                 | 87950                 | 86622                 | 80546                 | 23785                 | 21000                 | 18361                 | 14922                 | 675684              |                   | 642913               |
| %                          | 80.90%                | 80.72%                | 79.53%                | 74.97%                | 67.37%                | 62.39%                | 64.95%                | 58.13%                | 27.06%                | 23.56%                | 22.44%                | 18.35%                | 51.75%              |                   | 47.96%               |
| Average                    | \$ 233                | \$ 270                | \$ 233                | \$ 254                | \$ 203                | \$ 224                | \$ 204                | \$ 221                | \$ 152                | \$ 160                | \$ 135                | \$ 150                | \$ 197              |                   | \$ 218               |
| Total Revenues             | \$27,752,897          | \$31,691,023          | \$26,359,252          | \$27,470,571          | \$18,656,561          | \$19,723,033          | \$17,636,500          | \$17,803,944          | \$3,608,635           | \$3,349,753           | \$ 2,474,740          | \$2,238,078           | \$133,329,052       |                   | \$140,037,330        |
| <b>Adjustments for com</b> |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                     |                   |                      |
| Late Collections           |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                     |                   |                      |
| Total                      | \$ 1,514,720          | \$ 2,507,043          | \$ 1,441,890          | \$ 2,168,763          | \$ 1,016,478          | \$ 1,560,490          | \$ 962,015            | \$ 1,413,132          | \$ 194,613            | \$ 261,970            | \$ 131,893            | \$ 174,924            | \$ 7,266,777        | 0                 | \$ 11,053,941        |
| Increase(Decrease)         |                       | 65.5%                 |                       | 50.4%                 |                       | 53.5%                 |                       | 46.9%                 |                       | 34.6%                 |                       | 32.6%                 |                     | 0                 |                      |
| 1/31/2023                  |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                     |                   |                      |

Report does not include prior year revenues collected in 2021, and current year lates are included in the green total comparative section.

**Door County Tourism Zone Commission  
Units Available, Occupancy ADR Summary by Municipality - Comparative**

|                      | <b>YTD Variance</b>        | <b>%</b> |
|----------------------|----------------------------|----------|
| Baileys Harbor       | \$ 274,399                 | 46.61%   |
| Brussels             | \$ -                       | 0.00%    |
| Clay Banks           | \$ 13,815                  | 0.00%    |
| Egg Harbor-Town      | \$ 322,104                 | 48.92%   |
| Egg Harbor - Village | \$ 287,296                 | 50.42%   |
| Ephraim              | \$ 422,488                 | 50.74%   |
| Forestville-Town     | \$ 183                     | 0.00%    |
| Forestville-Village  | \$ -                       | 0.00%    |
| Gardner              | \$ 54,801                  | 80.80%   |
| Gibraltar            | \$ 459,021                 | 45.95%   |
| Jacksonport          | \$ 88,090                  | 51.20%   |
| Liberty Grove        | \$ 271,119                 | 49.40%   |
| Nasewaupee           | \$ 143,894                 | 71.05%   |
| Sevastopol           | \$ 213,050                 | 44.83%   |
| Sister Bay           | \$ 611,875                 | 62.08%   |
| Sturgeon Bay-City    | \$ 519,249                 | 55.99%   |
| Sturgeon Bay-Town    | \$ 36,793                  | 53.27%   |
| Union                | \$ 14,225                  | 100.00%  |
| Washington Island    | <u>\$ 54,759</u>           | 41.05%   |
| <b>TOTALS</b>        | <u><u>\$ 3,787,162</u></u> |          |
|                      | <u><u>52.12%</u></u>       |          |

30% MUNI  
4% DCTZC  
66% // 70% DDC

Available  
Rented  
%  
Average

Total Revenues

**Adjustments for com**  
Late Collections  
Total  
Increase(Decrease)  
1/31/2023

