

Door County Tourism Zone Commission

Room Tax Collection Annual 2018 Summary by Municipality - Comparative

	Jan-17 Adj 1/31/18	Jan-18 Adj 1/31/19	Feb-17 Adj 1/31/18	Feb-18 Adj 1/31/19	Mar-17 Adj 1/31/18	Mar-18 Adj 1/31/19	Apr-17 Adj 1/31/18	Apr-18 Adj 1/31/19	May-17 Adj 1/31/18	May-18 Adj 1/31/19	Jun-17 Adj 1/31/18	Jun-18 Adj 1/31/19	Jul-17 Adj 1/31/18	Jul-18 Adj 1/31/19
Baileys Harbor	\$ 2,370	\$ 2,305	\$ 1,982	\$ 2,494	\$ 1,933	\$ 2,592	\$ 3,781	\$ 2,664	\$ 19,435	\$ 20,090	\$ 50,344	\$ 51,767	\$ 88,654	\$ 93,249
Brussels	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Clay Banks	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 233	\$ 82	\$ 1,048	\$ 1,067	\$ 1,647	\$ 1,997
Egg Harbor-Town	\$ 4,163	\$ 5,317	\$ 4,843	\$ 6,551	\$ 3,851	\$ 7,393	\$ 5,255	\$ 5,005	\$ 19,788	\$ 22,047	\$ 52,099	\$ 61,081	\$ 101,721	\$ 107,655
Egg Harbor - Village	\$ 5,250	\$ 5,362	\$ 5,665	\$ 5,030	\$ 6,129	\$ 6,567	\$ 6,985	\$ 5,417	\$ 23,705	\$ 21,278	\$ 51,072	\$ 57,621	\$ 101,911	\$ 102,018
Ephraim	\$ 4,479	\$ 4,745	\$ 5,081	\$ 5,854	\$ 3,849	\$ 4,599	\$ 6,203	\$ 4,763	\$ 27,521	\$ 30,959	\$ 73,377	\$ 81,058	\$ 139,866	\$ 145,388
Forestville-Town	\$ -	\$ -	\$ -	\$ -	\$ 17	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 37	\$ 25	\$ 55	\$ 73
Forestville-Village	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Gardner	\$ 1,150	\$ 1,254	\$ 1,405	\$ 1,733	\$ 637	\$ 1,034	\$ 646	\$ 461	\$ 3,217	\$ 3,461	\$ 5,205	\$ 5,359	\$ 7,894	\$ 7,872
Gibraltar	\$ 10,209	\$ 11,467	\$ 11,386	\$ 10,567	\$ 5,375	\$ 8,038	\$ 11,011	\$ 10,565	\$ 36,219	\$ 38,079	\$ 90,856	\$ 94,038	\$ 159,968	\$ 167,413
Jacksonport	\$ 785	\$ 1,077	\$ 635	\$ 904	\$ 1,025	\$ 810	\$ 975	\$ 674	\$ 3,164	\$ 3,335	\$ 12,223	\$ 13,029	\$ 27,605	\$ 27,478
Liberty Grove	\$ 1,227	\$ 911	\$ 1,327	\$ 1,472	\$ 1,090	\$ 1,544	\$ 1,893	\$ 1,475	\$ 13,522	\$ 14,112	\$ 42,585	\$ 47,768	\$ 91,035	\$ 95,532
Nasewaupee	\$ 2,420	\$ 2,676	\$ 3,291	\$ 3,885	\$ 1,686	\$ 2,147	\$ 2,235	\$ 1,328	\$ 7,260	\$ 6,824	\$ 15,630	\$ 14,142	\$ 26,036	\$ 27,658
Sevastopol	\$ 5,836	\$ 6,218	\$ 5,785	\$ 6,366	\$ 6,250	\$ 6,194	\$ 8,525	\$ 6,745	\$ 16,793	\$ 17,832	\$ 40,198	\$ 41,654	\$ 78,472	\$ 79,520
Sister Bay	\$ 9,445	\$ 9,567	\$ 9,490	\$ 9,653	\$ 7,890	\$ 8,692	\$ 10,902	\$ 9,139	\$ 28,223	\$ 32,350	\$ 72,375	\$ 75,482	\$ 136,826	\$ 140,320
Sturgeon Bay-City	\$ 20,174	\$ 21,739	\$ 26,832	\$ 26,105	\$ 27,500	\$ 24,513	\$ 26,930	\$ 21,060	\$ 40,781	\$ 42,616	\$ 70,343	\$ 72,494	\$ 121,190	\$ 119,772
Sturgeon Bay-Town	\$ 228	\$ 223	\$ 176	\$ 194	\$ 184	\$ 264	\$ 292	\$ 299	\$ 899	\$ 1,536	\$ 4,846	\$ 5,053	\$ 8,165	\$ 11,629
Union	\$ -	\$ 70	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 121	\$ 193	\$ 180	\$ 582	\$ 386	\$ 902
Washington Island	\$ 134	\$ 312	\$ 275	\$ 454	\$ 188	\$ 364	\$ 362	\$ 388	\$ 2,808	\$ 2,682	\$ 11,373	\$ 11,091	\$ 23,450	\$ 24,626
TOTALS	\$ 67,870	\$ 73,243	\$ 78,173	\$ 81,263	\$ 67,606	\$ 74,750	\$ 85,993	\$ 69,981	\$ 243,688	\$ 257,476	\$ 593,791	\$ 633,309	\$ 1,114,882	\$ 1,153,101
30% MUNI	\$ 20,361	\$ 21,973	\$ 23,452	\$ 24,379	\$ 20,282	\$ 22,425	\$ 25,798	\$ 20,994	\$ 73,106	\$ 77,243	\$ 178,137	\$ 189,993	\$ 334,465	\$ 345,930
4% DCTZC	\$ 2,715	\$ 2,930	\$ 3,127	\$ 3,251	\$ 2,704	\$ 2,990	\$ 3,440	\$ 2,799	\$ 9,748	\$ 10,299	\$ 23,752	\$ 25,332	\$ 44,595	\$ 46,124
66% DCVB	\$ 44,794	\$ 48,340	\$ 51,594	\$ 53,633	\$ 44,620	\$ 49,335	\$ 56,755	\$ 46,187	\$ 160,834	\$ 169,934	\$ 391,902	\$ 417,984	\$ 735,822	\$ 761,047
	\$ 67,870	\$ 73,243	\$ 78,173	\$ 81,263	\$ 67,606	\$ 74,750	\$ 85,993	\$ 69,981	\$ 243,688	\$ 257,476	\$ 593,791	\$ 633,309	\$ 1,114,882	\$ 1,153,101
Available	74054	77481	65229	71320	77974	77253	81529	78570	125826	125162	137105	136552	145622	142519
Filled	11124	13392	15424	16496	14965	15753	17299	13874	39639	39404	72682	72942	112515	108930
%	15.02%	17.28%	23.65%	23.13%	19.19%	20.39%	21.22%	17.66%	31.50%	31.48%	53.01%	53.42%	77.27%	76.43%
Average	\$ 116	\$ 103	\$ 95	\$ 93	\$ 84	\$ 90	\$ 93	\$ 94	\$ 114	\$ 121	\$ 150	\$ 160	\$ 182	\$ 194
Total Revenues	\$1,285,052	\$1,381,809	\$1,464,111	\$1,533,968	\$1,262,956	\$1,411,931	\$1,600,564	\$1,304,165	\$4,499,202	\$4,748,674	\$10,924,268	\$11,660,062	\$20,520,647	\$21,134,479
Adjustments for comparative purposes														
Late Collections														
Total	\$ 67,870	\$ 73,243	\$ 78,173	\$ 81,263	\$ 67,606	\$ 74,750	\$ 85,993	\$ 69,981	\$ 243,688	\$ 257,476	\$ 593,791	\$ 633,309	\$ 1,114,882	\$ 1,153,101
Increase(Decrease)		7.9%		4.0%		10.6%		-18.6%		5.7%		6.7%		3.4%
1/31/2019														

Report does not include prior year revenues collected in 2018, and current year lates are included in the green total comparative section.

When looking at data compared from 2017 to 2018. There was large change in the number of nights available in 2018. Towards the end of 2017 we noticed a few properties were sending all room availability into rooms available even though these properties had large quantities of rooms not in their rental pool. A change was also made to Lodgical PMS in 2018 that automatically deducted owner stays and maintenance blocks out of the available room totals. This was to simplify users forgetting to deduct those totals from their available nights. The net results of both of these gives 2018 with a more accurate representation of what total available nights truly is.

Another contributing factor to incorrect information in 2017 being reported, were some properties were wrongfully including owner nights into their rented nights data.

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Door County Tourism Zone Commission

	Aug-17 Adj 1/31/18	Aug-18 Adj 1/31/19	Sep-17 Adj 1/31/18	Sep-18 Adj 1/31/19	Oct-17 Adj 1/31/18	Oct-18 Adj 1/31/19	Nov-17 Adj 1/31/18	Nov-18 Adj 1/31/19	Dec-17 Adj 1/31/18	Dec-18 Adj 1/31/19	2017 YTD Total	2018 YTD Total	YTD Variance	%
Baileys Harbor	\$ 76,162	\$ 82,984	\$ 51,495	\$ 54,178	\$ 44,791	\$ 48,171	\$ 3,725	\$ 6,319	\$ 3,209	\$ 3,717	\$ 347,880	\$ 370,532	\$ 22,652	6.51%
Brussels	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
Clay Banks	\$ 1,480	\$ 1,605	\$ 950	\$ 845	\$ 572	\$ 412	\$ -	\$ -	\$ -	\$ -	\$ 5,931	\$ 6,009	\$ 78	0.00%
Egg Harbor-Town	\$ 84,778	\$ 97,144	\$ 57,736	\$ 58,104	\$ 50,628	\$ 53,535	\$ 9,206	\$ 9,048	\$ 6,652	\$ 7,865	\$ 400,720	\$ 440,746	\$ 40,026	9.99%
Egg Harbor - Village	\$ 88,817	\$ 93,845	\$ 59,883	\$ 62,618	\$ 57,643	\$ 55,606	\$ 7,153	\$ 8,269	\$ 4,648	\$ 5,381	\$ 418,861	\$ 429,012	\$ 10,152	2.42%
Ephraim	\$ 126,649	\$ 133,842	\$ 88,293	\$ 96,087	\$ 78,910	\$ 82,188	\$ 7,699	\$ 7,630	\$ 5,276	\$ 5,618	\$ 567,201	\$ 602,731	\$ 35,530	6.26%
Forestville-Town	\$ 88	\$ 69	\$ -	\$ 73	\$ -	\$ 45	\$ -	\$ 50	\$ -	\$ 55	\$ 197	\$ 390	\$ 193	0.00%
Forestville-Village	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
Gardner	\$ 6,283	\$ 6,947	\$ 3,899	\$ 4,026	\$ 2,478	\$ 2,993	\$ 724	\$ 799	\$ 579	\$ 545	\$ 34,116	\$ 36,483	\$ 2,367	6.94%
Gibraltar	\$ 145,849	\$ 153,761	\$ 102,242	\$ 109,633	\$ 97,919	\$ 100,522	\$ 13,760	\$ 15,473	\$ 11,256	\$ 13,026	\$ 696,050	\$ 732,581	\$ 36,531	5.25%
Jacksonport	\$ 25,181	\$ 25,679	\$ 10,401	\$ 11,146	\$ 8,681	\$ 9,875	\$ 1,368	\$ 1,329	\$ 789	\$ 1,280	\$ 92,832	\$ 96,615	\$ 3,783	4.08%
Liberty Grove	\$ 74,758	\$ 86,517	\$ 46,030	\$ 52,987	\$ 43,171	\$ 48,297	\$ 2,943	\$ 3,621	\$ 2,233	\$ 2,101	\$ 321,814	\$ 356,336	\$ 34,522	10.73%
Nasewaupee	\$ 21,203	\$ 22,248	\$ 12,358	\$ 11,793	\$ 8,645	\$ 8,854	\$ 1,258	\$ 1,462	\$ 785	\$ 763	\$ 102,808	\$ 103,779	\$ 971	0.94%
Sevastopol	\$ 67,345	\$ 73,567	\$ 41,169	\$ 43,144	\$ 36,672	\$ 36,615	\$ 9,560	\$ 8,916	\$ 5,371	\$ 5,787	\$ 321,977	\$ 332,557	\$ 10,580	3.29%
Sister Bay	\$ 123,349	\$ 133,621	\$ 80,568	\$ 84,335	\$ 82,238	\$ 80,165	\$ 13,547	\$ 14,011	\$ 9,871	\$ 10,254	\$ 584,723	\$ 607,588	\$ 22,865	3.91%
Sturgeon Bay-City	\$ 96,604	\$ 106,482	\$ 87,848	\$ 85,727	\$ 76,487	\$ 82,164	\$ 23,680	\$ 25,021	\$ 20,269	\$ 17,618	\$ 638,640	\$ 645,311	\$ 6,671	1.04%
Sturgeon Bay-Town	\$ 7,348	\$ 9,396	\$ 3,445	\$ 4,774	\$ 2,662	\$ 2,999	\$ 694	\$ 672	\$ 477	\$ 738	\$ 29,416	\$ 37,777	\$ 8,362	28.43%
Union	\$ 385	\$ 1,155	\$ 403	\$ 371	\$ 373	\$ 502	\$ 13	\$ 127	\$ -	\$ -	\$ 1,862	\$ 3,902	\$ 2,040	0.00%
Washington Island	\$ 21,250	\$ 22,959	\$ 11,558	\$ 12,524	\$ 6,653	\$ 6,918	\$ 1,214	\$ 1,345	\$ 139	\$ 344	\$ 79,405	\$ 84,007	\$ 4,602	5.80%
TOTALS	\$ 967,527	\$ 1,051,822	\$ 658,280	\$ 692,366	\$ 598,522	\$ 619,860	\$ 96,546	\$ 104,092	\$ 71,554	\$ 75,093	\$ 4,644,432	\$ 4,886,355	\$ 241,924	5.2%
30% MUNI	\$ 290,258	\$ 315,547	\$ 197,484	\$ 207,710	\$ 179,557	\$ 185,958	\$ 28,964	\$ 31,228	\$ 21,466	\$ 22,528				
4% DCTZC	\$ 38,701	\$ 42,073	\$ 26,331	\$ 27,695	\$ 23,941	\$ 24,794	\$ 3,862	\$ 4,164	\$ 2,862	\$ 3,004				
66% DCVB	\$ 638,568	\$ 694,203	\$ 434,465	\$ 456,961	\$ 395,025	\$ 409,108	\$ 63,720	\$ 68,701	\$ 47,225	\$ 49,561				
	\$ 967,527	\$ 1,051,822	\$ 658,280	\$ 692,366	\$ 598,522	\$ 619,860	\$ 96,546	\$ 104,092	\$ 71,554	\$ 75,093				
Available	143397	142963	134725	136196	131222	132357	79714	82226	76712	77093	1273109	1279692		
Filled	100068	100764	78564	76201	68400	69222	17159	16643	13129	12114	560968	555735		
%	69.78%	70.48%	58.31%	55.95%	52.13%	52.30%	21.53%	20.24%	17.11%	15.71%	44.06%	43.43%		
Average	\$ 178	\$ 191	\$ 154	\$ 166	\$ 161	\$ 164	\$ 106	\$ 116	\$ 101	\$ 115	\$ 153	\$ 162		
Total Revenues	\$17,788,260	\$19,264,043	\$12,117,594	\$12,684,129	\$11,023,875	\$11,373,123	\$1,820,658	\$1,935,650	\$1,325,802	\$1,394,856	\$85,632,987	\$89,826,889		
Adjustments for com														
Late Collections														
Total	\$ 967,527	\$ 1,051,822	\$ 658,280	\$ 692,366	\$ 598,522	\$ 619,860	\$ 96,546	\$ 104,092	\$ 71,554	\$ 75,093			0	
Increase(Decrease)		8.7%		5.2%		3.6%		7.8%		4.9%			0	
1/31/2019														

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