

| MUNICIPALITY        | # OF PERMITS | UNITS       | YEAR ROUND UNITS | # OF NEW PERMITS SINCE 5-20-2021 | HOTEL 50  | HOTEL UNITS | RESORT 51 | RESORT UNITS | INN 52    | INN UNITS  | CONDO 53   | CONDO UNITS | B&B 54    | B&B UNITS  | HOMES 56    | HOMES UNITS | OTHER 59 | OTHER UNITS |
|---------------------|--------------|-------------|------------------|----------------------------------|-----------|-------------|-----------|--------------|-----------|------------|------------|-------------|-----------|------------|-------------|-------------|----------|-------------|
| BAILEYS HARBOR      | 109          | 377         | 214              | 14                               | 5         | 80          | 3         | 100          | 5         | 30         | 2          | 2           | 2         | 17         | 91          | 124         | 1        | 24          |
| BRUSSELS            | 0            | 0           | 0                | 0                                | 0         | 0           | 0         | 0            | 0         | 0          | 0          | 0           | 0         | 0          | 0           | 0           | 0        | 0           |
| CLAY BANKS          | 7            | 7           | 6                | 2                                | 0         | 0           | 0         | 0            | 0         | 0          | 0          | 0           | 0         | 0          | 7           | 7           | 0        | 0           |
| EGG HARBOR TOWN     | 125          | 393         | 297              | 18                               | 1         | 4           | 2         | 225          | 0         | 0          | 45         | 52          | 2         | 9          | 74          | 86          | 1        | 17          |
| EGG HARBOR VILLAGE  | 75           | 339         | 207              | 15                               | 3         | 85          | 3         | 153          | 1         | 10         | 28         | 31          | 0         | 0          | 40          | 60          | 0        | 0           |
| EPHRAIM             | 87           | 520         | 214              | 11                               | 6         | 132         | 8         | 263          | 2         | 11         | 5          | 3           | 1         | 18         | 65          | 93          | 0        | 0           |
| GIBRALTAR           | 164          | 626         | 320              | 19                               | 10        | 305         | 4         | 105          | 3         | 14         | 39         | 54          | 3         | 16         | 104         | 130         | 1        | 2           |
| FORESTVILLE TOWN    | 2            | 2           | 2                | 1                                | 0         | 0           | 0         | 0            | 0         | 0          | 0          | 0           | 0         | 0          | 2           | 2           | 0        | 0           |
| FORESTVILLE VILLAGE | 0            | 0           | 0                | 0                                | 0         | 0           | 0         | 0            | 0         | 0          | 0          | 0           | 0         | 0          | 0           | 0           | 0        | 0           |
| JACKSONPORT         | 63           | 159         | 90               | 12                               | 1         | 12          | 2         | 72           | 1         | 1          | 7          | 6           | 0         | 0          | 50          | 60          | 2        | 8           |
| NASEWAUPEE          | 58           | 167         | 127              | 15                               | 0         | 0           | 3         | 79           | 0         | 0          | 0          | 0           | 0         | 0          | 55          | 88          | 0        | 0           |
| LIBERTY GROVE       | 170          | 466         | 214              | 22                               | 6         | 97          | 4         | 156          | 1         | 11         | 5          | 14          | 1         | 1          | 153         | 187         | 0        | 0           |
| SEVASTOPOL          | 84           | 237         | 157              | 19                               | 2         | 24          | 4         | 116          | 0         | 0          | 3          | 0           | 1         | 12         | 74          | 85          | 0        | 0           |
| SISTER BAY VILLAGE  | 115          | 589         | 501              | 17                               | 6         | 167         | 5         | 247          | 3         | 69         | 32         | 28          | 0         | 0          | 69          | 78          | 0        | 0           |
| STURGEON BAY CITY   | 116          | 812         | 783              | 26                               | 9         | 314         | 2         | 225          | 4         | 49         | 5          | 73          | 10        | 42         | 84          | 104         | 2        | 5           |
| STURGEON BAY TOWN   | 34           | 40          | 20               | 6                                | 0         | 0           | 0         | 0            | 0         | 0          | 0          | 0           | 0         | 0          | 34          | 40          | 0        | 0           |
| GARDNER             | 29           | 74          | 53               | 9                                | 1         | 16          | 1         | 21           | 0         | 0          | 1          | 1           | 1         | 2          | 25          | 34          | 0        | 0           |
| UNION               | 10           | 10          | 5                | 3                                | 0         | 0           | 0         | 0            | 0         | 0          | 0          | 0           | 0         | 0          | 10          | 10          | 0        | 0           |
| WASHINGTON ISLAND   | 76           | 206         | 75               | 13                               | 6         | 47          | 3         | 40           | 2         | 13         | 0          | 0           | 0         | 0          | 63          | 90          | 2        | 16          |
| <b>TOTALS</b>       | <b>1324</b>  | <b>5024</b> | <b>3285</b>      | <b>222</b>                       | <b>56</b> | <b>1283</b> | <b>44</b> | <b>1802</b>  | <b>22</b> | <b>208</b> | <b>172</b> | <b>264</b>  | <b>21</b> | <b>117</b> | <b>1000</b> | <b>1278</b> | <b>9</b> | <b>72</b>   |

|        | Permits     | %              |  | Units       | %              |
|--------|-------------|----------------|--|-------------|----------------|
| Hotels | 56          | 4.23%          |  | 1283        | 25.54%         |
| Resort | 44          | 3.32%          |  | 1802        | 35.87%         |
| Inn    | 22          | 1.66%          |  | 208         | 4.14%          |
| Condo  | 172         | 12.99%         |  | 264         | 5.25%          |
| B&B    | 21          | 1.59%          |  | 117         | 2.33%          |
| Home   | 1000        | 75.53%         |  | 1278        | 25.44%         |
| Other  | 9           | 0.68%          |  | 72          | 1.43%          |
|        | <b>1324</b> | <b>100.00%</b> |  | <b>5024</b> | <b>100.00%</b> |

|  |        |
|--|--------|
| Permits that utilize Online Marketplace Platforms, owner websites, facebook etc. | 75.23% |
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|--|--|
| Agent managed properties: 352 properties or 26.59% |  |
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### HISTORICAL REVIEW OF BY UNIT REPORT

| Date of by Unit Report | # OF PERMITS | Difference in units from previous report date | UNITS       | HOTEL      | HOTEL UNITS  | RESORT     | RESORT UNITS | INN        | INN UNITS   | CONDO       | CONDO UNITS | B&B        | B&B UNITS   | HOMES        | HOMES UNITS  | OTHER      | OTHER UNITS |
|------------------------|--------------|---|-------------|------------|--------------|------------|--------------|------------|-------------|-------------|-------------|------------|-------------|--------------|--------------|------------|-------------|
| 11/18/2008             | 729          | x   | 3945        | 49         | 945          | 43         | 1738         | 12         | 166         | 130         | 193         | 24         | 128         | 459          | 708          | 12         | 67          |
| 8/7/2009               | 856          | 127   | 4684        | 58         | 1255         | 44         | 1899         | 19         | 219         | 141         | 251         | 35         | 286         | 549          | 808          | 10         | 66          |
| 12/31/2010             | 888          | 32  | 4702        | 59         | 1285         | 48         | 1903         | 19         | 217         | 142         | 254         | 35         | 258         | 578          | 820          | 9          | 65          |
| 12/31/2011             | 879          | -9  | 4665        | 56         | 1190         | 50         | 1974         | 19         | 217         | 131         | 254         | 32         | 156         | 576          | 808          | 9          | 56          |
| 12/12/2012             | 903          | 24  | 4676        | 56         | 1190         | 51         | 1944         | 20         | 241         | 135         | 234         | 32         | 155         | 601          | 861          | 8          | 51          |
| 12/31/2013             | 937          | 34  | 4708        | 59         | 1265         | 48         | 1922         | 20         | 194         | 136         | 233         | 29         | 143         | 632          | 894          | 13         | 57          |
| 12/1/2014              | 956          | 19  | 4673        | 56         | 1212         | 46         | 1939         | 18         | 175         | 148         | 247         | 27         | 152         | 650          | 898          | 11         | 50          |
| 12/1/2015              | 980          | 24  | 4712        | 55         | 1222         | 47         | 1954         | 18         | 167         | 143         | 242         | 29         | 161         | 676          | 914          | 12         | 52          |
| 12/1/2016              | 1031         | 51  | 4773        | 55         | 1204         | 49         | 1967         | 18         | 194         | 157         | 264         | 24         | 126         | 716          | 964          | 12         | 54          |
| 11/24/2017             | 1078         | 47  | 4860        | 54         | 1226         | 48         | 1967         | 21         | 216         | 157         | 270         | 21         | 108         | 765          | 1020         | 12         | 53          |
| 12/12/2018             | 1169         | 91  | 4895        | 52         | 1217         | 48         | 1925         | 19         | 204         | 160         | 271         | 23         | 116         | 856          | 1104         | 11         | 58          |
| 12/13/2019             | 1260         | 91  | 5063        | 55         | 1270         | 49         | 1940         | 21         | 211         | 173         | 269         | 21         | 119         | 926          | 1170         | 15         | 84          |
| 5/20/2020              | 1273         | 13  | 5079        | 55         | 1269         | 48         | 1928         | 21         | 211         | 169         | 260         | 22         | 123         | 943          | 1204         | 15         | 84          |
| 12/2/2020              | 1265         | -8  | 5033        | 55         | 1267         | 47         | 1894         | 22         | 215         | 169         | 260         | 21         | 121         | 940          | 1199         | 11         | 77          |
| 5/20/2021              | 1315         | 50  | 5053        | 56         | 1278         | 45         | 1856         | 28         | 213         | 167         | 261         | 21         | 120         | 988          | 1249         | 10         | 76          |
| <b>12/7/2021</b>       | <b>1324</b>  | <b>-29</b>                                    | <b>5024</b> | <b>830</b> | <b>23319</b> | <b>712</b> | <b>28750</b> | <b>295</b> | <b>3060</b> | <b>2258</b> | <b>3763</b> | <b>396</b> | <b>2272</b> | <b>10855</b> | <b>14621</b> | <b>170</b> | <b>950</b>  |



