

**Door County Tourism Zone Commission**

**Room Tax Collection Annual 2016 Summary by Municipality - Comparative**

|   | <b>Jan-15</b><br>Adj 1/31/16 | <b>Jan-16</b><br>Adj 7/31/16 | <b>Feb-15</b><br>Adj 1/31/16 | <b>Feb-16</b><br>Adj 7/31/16 | <b>Mar-15</b><br>Adj 1/31/16 | <b>Mar-16</b><br>Adj 7/31/16 | <b>Apr-15</b><br>Adj 1/31/16 | <b>Apr-16</b><br>Adj 7/31/16 | <b>May-15</b><br>Adj 1/31/16 | <b>May-16</b><br>Adj 7/31/16 |
|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| Baileys Harbor                              | \$ 2,124                     | \$ 1,989                     | \$ 1,892                     | \$ 2,262                     | \$ 2,027                     | \$ 1,622                     | \$ 2,601                     | \$ 2,695                     | \$ 15,601                    | \$ 16,957                    |
| Brussels                                    | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         |
| Clay Banks                                  | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ 137                       | \$ 213                       |
| Egg Harbor-Town                             | \$ 3,830                     | \$ 4,223                     | \$ 5,462                     | \$ 6,159                     | \$ 3,816                     | \$ 4,731                     | \$ 4,378                     | \$ 4,275                     | \$ 17,440                    | \$ 18,994                    |
| Egg Harbor - Village                        | \$ 3,947                     | \$ 5,220                     | \$ 5,196                     | \$ 5,869                     | \$ 4,828                     | \$ 5,196                     | \$ 4,985                     | \$ 4,964                     | \$ 19,748                    | \$ 23,457                    |
| Ephraim                                     | \$ 4,191                     | \$ 5,090                     | \$ 5,085                     | \$ 6,330                     | \$ 4,270                     | \$ 4,451                     | \$ 5,024                     | \$ 5,271                     | \$ 26,301                    | \$ 28,284                    |
| Forestville-Town                            | \$ -                         | \$ 2                         | \$ -                         | \$ 3                         | \$ -                         | \$ 2                         | \$ -                         | \$ 4                         | \$ -                         | \$ 12                        |
| Forestville-Village                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         |
| Gardner                                     | \$ 1,142                     | \$ 686                       | \$ 1,118                     | \$ 1,321                     | \$ 706                       | \$ 729                       | \$ 597                       | \$ 812                       | \$ 3,361                     | \$ 3,454                     |
| Gibraltar                                   | \$ 8,866                     | \$ 11,705                    | \$ 9,409                     | \$ 9,616                     | \$ 6,556                     | \$ 6,290                     | \$ 8,923                     | \$ 8,411                     | \$ 37,057                    | \$ 35,781                    |
| Jacksonport                                 | \$ 1,003                     | \$ 649                       | \$ 745                       | \$ 467                       | \$ 701                       | \$ 504                       | \$ 551                       | \$ 590                       | \$ 2,081                     | \$ 2,916                     |
| Liberty Grove                               | \$ 1,319                     | \$ 1,069                     | \$ 821                       | \$ 1,084                     | \$ 785                       | \$ 1,057                     | \$ 1,001                     | \$ 1,415                     | \$ 11,805                    | \$ 11,717                    |
| Nasawaupee                                  | \$ 2,069                     | \$ 1,654                     | \$ 3,564                     | \$ 4,006                     | \$ 2,464                     | \$ 1,653                     | \$ 1,428                     | \$ 1,962                     | \$ 7,177                     | \$ 8,383                     |
| Sevastopol                                  | \$ 5,182                     | \$ 5,644                     | \$ 6,017                     | \$ 6,231                     | \$ 6,337                     | \$ 6,163                     | \$ 7,448                     | \$ 7,408                     | \$ 16,068                    | \$ 17,658                    |
| Sister Bay                                  | \$ 6,778                     | \$ 7,985                     | \$ 6,790                     | \$ 8,619                     | \$ 5,786                     | \$ 6,917                     | \$ 7,404                     | \$ 7,433                     | \$ 24,394                    | \$ 24,977                    |
| Sturgeon Bay-City                           | \$ 19,940                    | \$ 21,844                    | \$ 23,552                    | \$ 26,835                    | \$ 25,864                    | \$ 22,814                    | \$ 20,766                    | \$ 24,350                    | \$ 39,099                    | \$ 44,118                    |
| Sturgeon Bay-Town                           | \$ 213                       | \$ 202                       | \$ 213                       | \$ 94                        | \$ 134                       | \$ 155                       | \$ 229                       | \$ 287                       | \$ 925                       | \$ 1,224                     |
| Union                                       | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ -                         | \$ 152                       | \$ -                         |
| Washington Island                           | \$ 284                       | \$ 149                       | \$ 354                       | \$ 78                        | \$ 269                       | \$ 269                       | \$ 470                       | \$ 481                       | \$ 3,231                     | \$ 2,068                     |
| <b>TOTALS</b>                               | <b>\$ 60,888</b>             | <b>\$ 68,112</b>             | <b>\$ 70,218</b>             | <b>\$ 78,975</b>             | <b>\$ 64,542</b>             | <b>\$ 62,553</b>             | <b>\$ 65,804</b>             | <b>\$ 70,362</b>             | <b>\$ 224,578</b>            | <b>\$ 240,213</b>            |
| 30% MUNI                                    | \$ 18,266                    | \$ 20,434                    | \$ 21,065                    | \$ 23,692                    | \$ 19,363                    | \$ 18,766                    | \$ 19,741                    | \$ 21,108                    | \$ 67,373                    | \$ 72,064                    |
| 4% DCTZC                                    | \$ 2,435                     | \$ 2,724                     | \$ 2,809                     | \$ 3,159                     | \$ 2,582                     | \$ 2,502                     | \$ 2,632                     | \$ 2,814                     | \$ 8,983                     | \$ 9,609                     |
| 66% DCVB                                    | \$ 40,186                    | \$ 44,954                    | \$ 46,344                    | \$ 52,123                    | \$ 42,598                    | \$ 41,285                    | \$ 43,431                    | \$ 46,439                    | \$ 148,221                   | \$ 158,541                   |
|   | <b>\$ 60,888</b>             | <b>\$ 68,112</b>             | <b>\$ 70,218</b>             | <b>\$ 78,975</b>             | <b>\$ 64,542</b>             | <b>\$ 62,553</b>             | <b>\$ 65,804</b>             | <b>\$ 70,362</b>             | <b>\$ 224,578</b>            | <b>\$ 240,213</b>            |
| Available                                   | 73,266                       | 74407                        | 66145                        | 68131                        | 73364                        | 72615                        | 74787                        | 76045                        | 119,946                      | 118,752                      |
| Filled                                      | 12,279                       | 12496                        | 15679                        | 16319                        | 14026                        | 14162                        | 13990                        | 15650                        | 37,274                       | 38,034                       |
| %   | 16.76%                       | 16.79%                       | 23.70%                       | 23.95%                       | 19.12%                       | 19.50%                       | 18.71%                       | 20.58%                       | 31.08%                       | 32.03%                       |
| Average                                     | \$ 92                        | \$ 101                       | \$ 84                        | \$ 91                        | \$ 85                        | \$ 84                        | \$ 87                        | \$ 85                        | \$ 111                       | \$ 117                       |
| Total Revenues                              | \$ 1,133,538                 | \$1,267,962                  | \$ 1,313,208                 | \$1,477,691                  | \$ 1,198,020                 | \$1,186,431                  | \$ 1,212,873                 | \$1,280,603                  | \$ 4,135,827                 | \$ 4,433,605                 |
| <b>Adjustments for comparative purposes</b> |                              |                              |                              |                              |                              |                              |                              |                              |                              |                              |
| Late Collections                            |                              |                              |                              |                              |                              |                              |                              |                              |                              |                              |
| Total                                       | \$ 60,888                    | \$ 68,112                    | \$ 70,218                    | \$ 78,975                    | \$ 64,542                    | \$ 62,553                    | \$ 65,804                    | \$ 70,362                    | \$ 224,578                   | \$ 240,213                   |
| Increase(Decrease)                          |                              | 11.9%                        |                              | 12.5%                        |                              | -3.1%                        |                              | 6.9%                         |                              | 7.0%                         |
| <b>7/31/2016</b>                            |                              |                              |                              |                              |                              |                              |                              |                              |                              |                              |

**Door County Tourism Zone Commission**

|                             | <b>Jun-15</b><br>Adj 1/31/16 | <b>Jun-16</b><br>Unadj | <b>2015</b><br>YTD Total | <b>2016</b><br>YTD Total | <b>YTD Variance</b> | <b>%</b> |
|-----------------------------|------------------------------|------------------------|--------------------------|--------------------------|---------------------|----------|
| Baileys Harbor              | \$ 37,293                    | \$ 41,790              | \$ 61,538                | \$ 67,316                | \$ 5,778            | 9.39%    |
| Brussels                    | \$ -                         | \$ -                   | \$ -                     | \$ -                     | \$ -                | 0.00%    |
| Clay Banks                  | \$ 852                       | \$ 727                 | \$ 989                   | \$ 940                   | \$ (49)             | 0.00%    |
| Egg Harbor-Town             | \$ 41,696                    | \$ 48,100              | \$ 76,622                | \$ 86,482                | \$ 9,860            | 12.87%   |
| Egg Harbor - Village        | \$ 46,417                    | \$ 52,107              | \$ 85,121                | \$ 96,813                | \$ 11,692           | 13.74%   |
| Ephraim                     | \$ 57,586                    | \$ 67,966              | \$ 102,457               | \$ 117,393               | \$ 14,936           | 14.58%   |
| Forestville-Town            | \$ 51                        | \$ -                   | \$ 51                    | \$ 24                    | \$ (27)             | 0.00%    |
| Forestville-Village         | \$ -                         | \$ -                   | \$ -                     | \$ -                     | \$ -                | 0.00%    |
| Gardner                     | \$ 5,362                     | \$ 4,013               | \$ 12,286                | \$ 11,016                | \$ (1,270)          | -10.33%  |
| Gibraltar                   | \$ 80,649                    | \$ 84,034              | \$ 151,460               | \$ 155,837               | \$ 4,377            | 2.89%    |
| Jacksonport                 | \$ 8,250                     | \$ 9,382               | \$ 13,331                | \$ 14,508                | \$ 1,177            | 8.83%    |
| Liberty Grove               | \$ 31,767                    | \$ 36,524              | \$ 47,498                | \$ 52,866                | \$ 5,368            | 11.30%   |
| Nasewaupsee                 | \$ 12,320                    | \$ 9,745               | \$ 29,022                | \$ 27,403                | \$ (1,619)          | -5.58%   |
| Sevastopol                  | \$ 37,611                    | \$ 36,019              | \$ 78,663                | \$ 79,122                | \$ 459              | 0.58%    |
| Sister Bay                  | \$ 56,078                    | \$ 60,598              | \$ 107,230               | \$ 116,530               | \$ 9,300            | 8.67%    |
| Sturgeon Bay-City           | \$ 62,240                    | \$ 69,851              | \$ 191,461               | \$ 209,813               | \$ 18,352           | 9.59%    |
| Sturgeon Bay-Town           | \$ 4,060                     | \$ 2,866               | \$ 5,774                 | \$ 4,829                 | \$ (945)            | -16.37%  |
| Union                       | \$ -                         | \$ -                   | \$ 152                   | \$ -                     | \$ (152)            |          |
| Washington Island           | \$ 10,477                    | \$ 9,872               | \$ 15,085                | \$ 12,918                | \$ (2,167)          | -14.37%  |
| <b>TOTALS</b>               | <b>\$ 492,710</b>            | <b>\$ 533,593</b>      | <b>\$ 978,740</b>        | <b>\$ 1,053,808</b>      | <b>\$ 75,069</b>    |          |
|                             |                              |                        |                          | 0                        | <u>7.7%</u>         |          |
| 30% MUNI                    | \$ 147,813                   | \$ 160,078             |                          |                          |                     |          |
| 4% DCTZC                    | \$ 19,708                    | \$ 21,344              |                          |                          |                     |          |
| 66% DCVB                    | \$ 325,189                   | \$ 352,172             |                          |                          |                     |          |
|                             | <u>\$ 492,710</u>            | <u>\$ 533,593</u>      |                          |                          |                     |          |
| Available                   | 133,705                      | 130049                 | 541,213                  | 539,999                  |                     |          |
| Filled                      | 65,061                       | 67130                  | 158,309                  | 163,791                  |                     |          |
| %                           | 48.66%                       | 51.62%                 | 29.25%                   | 30.33%                   |                     |          |
| Average                     | \$ 139                       | \$ 146                 | \$ 114                   | \$ 119                   |                     |          |
| Total Revenues              | \$ 9,065,602                 | \$9,832,808            | \$18,059,068             | \$19,479,100             |                     |          |
| <b>Adjustments for comp</b> |                              |                        |                          |                          |                     |          |
| Late Collections            |                              |                        |                          |                          |                     |          |
| Total                       | \$ 492,710                   | \$ 533,593             |                          | 0                        |                     |          |
| Increase(Decrease)          |                              | 8.3%                   |                          | 0                        |                     |          |
| <b>7/31/2016</b>            |                              |                        |                          |                          |                     |          |