

**Door County Tourism Zone Commission**

**Room Tax Collection Annual 2018 Summary by Municipality - Comparative**

|   | <b>Jan-18</b><br>Adj 1/31/19 | <b>Jan-19</b>    | <b>2018</b><br>YTD Total | <b>2018 Lates</b><br>YTD | <b>2019</b><br>YTD Total | <b>YTD Variance</b> | <b>%</b> |
|---|------------------------------|------------------|--------------------------|--------------------------|--------------------------|---------------------|----------|
| Baileys Harbor                              | \$ 2,305                     | \$ 1,710         | \$ 2,305                 | \$ -                     | \$ 1,710                 | \$ (595)            | -25.81%  |
| Brussels                                    | \$ -                         | \$ -             | \$ -                     | \$ -                     | \$ -                     | \$ -                | 0.00%    |
| Clay Banks                                  | \$ -                         | \$ -             | \$ -                     | \$ -                     | \$ -                     | \$ -                | 0.00%    |
| Egg Harbor-Town                             | \$ 5,317                     | \$ 3,590         | \$ 5,317                 | \$ -                     | \$ 3,590                 | \$ (1,727)          | -32.49%  |
| Egg Harbor - Village                        | \$ 5,362                     | \$ 6,733         | \$ 5,362                 | \$ -                     | \$ 6,733                 | \$ 1,371            | 25.57%   |
| Ephraim                                     | \$ 4,745                     | \$ 4,721         | \$ 4,745                 | \$ -                     | \$ 4,721                 | \$ (25)             | -0.52%   |
| Forestville-Town                            | \$ -                         | \$ 46            | \$ -                     | \$ -                     | \$ 46                    | \$ 46               | 0.00%    |
| Forestville-Village                         | \$ -                         | \$ -             | \$ -                     | \$ -                     | \$ -                     | \$ -                | 0.00%    |
| Gardner                                     | \$ 1,254                     | \$ 979           | \$ 1,254                 | \$ -                     | \$ 979                   | \$ (275)            | -21.91%  |
| Gibraltar                                   | \$ 11,467                    | \$ 11,030        | \$ 11,467                | \$ -                     | \$ 11,030                | \$ (437)            | -3.81%   |
| Jacksonport                                 | \$ 1,077                     | \$ 997           | \$ 1,077                 | \$ -                     | \$ 997                   | \$ (80)             | -7.47%   |
| Liberty Grove                               | \$ 911                       | \$ 1,722         | \$ 911                   | \$ -                     | \$ 1,722                 | \$ 811              | 89.06%   |
| Nasewaupsee                                 | \$ 2,676                     | \$ 637           | \$ 2,676                 | \$ -                     | \$ 637                   | \$ (2,039)          | -76.20%  |
| Sevastopol                                  | \$ 6,218                     | \$ 6,950         | \$ 6,218                 | \$ -                     | \$ 6,950                 | \$ 732              | 11.77%   |
| Sister Bay                                  | \$ 9,567                     | \$ 9,900         | \$ 9,567                 | \$ -                     | \$ 9,900                 | \$ 334              | 3.49%    |
| Sturgeon Bay-City                           | \$ 21,739                    | \$ 11,638        | \$ 21,739                | \$ -                     | \$ 11,638                | \$ (10,101)         | -46.46%  |
| Sturgeon Bay-Town                           | \$ 223                       | \$ 375           | \$ 223                   | \$ -                     | \$ 375                   | \$ 152              | 68.13%   |
| Union                                       | \$ 70                        | \$ -             | \$ 70                    | \$ -                     | \$ -                     | \$ (70)             | -100.00% |
| Washington Island                           | \$ 312                       | \$ 180           | \$ 312                   | \$ -                     | \$ 180                   | \$ (132)            | -42.28%  |
| <b>TOTALS</b>                               | <b>\$ 73,243</b>             | <b>\$ 61,207</b> | <b>\$ 73,243</b>         | <b>\$ -</b>              | <b>\$ 61,207</b>         | <b>\$ (12,035)</b>  |          |
|   |                              |                  |                          |                          | (0)                      | <b>-16.4%</b>       |          |
| 30% MUNI                                    | \$ 21,973                    | \$ 18,362        |                          |                          |                          |                     |          |
| 4% DCTZC                                    | \$ 2,930                     | \$ 2,448         |                          |                          |                          |                     |          |
| 66% DCVB                                    | \$ 48,340                    | \$ 40,397        |                          |                          |                          |                     |          |
|   | <b>\$ 73,243</b>             | <b>\$ 61,207</b> |                          |                          |                          |                     |          |
| Available                                   | 77481                        | 61468            |                          |                          | <b>2018 Year End</b>     |                     |          |
| Filled                                      | 13392                        | 9467             |                          |                          | 1279692                  |                     |          |
| %   | 17.28%                       | 15.40%           |                          |                          | 555735                   |                     |          |
| Average                                     | \$ 103                       | \$ 122           |                          |                          | 43.43%                   |                     |          |
|   |                              |                  |                          |                          | \$ 162                   |                     |          |
| Total Revenues                              | \$1,381,809                  | \$1,155,193      |                          |                          | \$89,826,889             |                     |          |
| <b>Adjustments for comparative purposes</b> |                              |                  |                          |                          |                          |                     |          |
| Late Collections                            |                              |                  |                          | 0                        |                          |                     |          |
| Total                                       | \$ 73,243                    | \$ 61,207        |                          | 0                        | 0                        |                     |          |
| Increase(Decrease)                          |                              | -16.4%           |                          |                          | 0                        |                     |          |
| <b>2/28/2019</b>                            |                              |                  |                          |                          |                          |                     |          |

Report does not include prior year revenues collected in 2019, and current year lates are included in the green total comparative section.